

## Nakedize Distribution | Our services

#### Who do we represent?

Nakedize Distribution provides New Zealand trade distribution services for:



Marsilio Press A Nakedize Limited imprint

General fiction General non-fiction General

# Select New Zealand independent publishers

General fiction General non-fiction



Nakedize Essential Education A Nakedize Limited imprint

Professional development guidebooks for knowledge workers

Current titles are listed at: nakedize.com/distribution

#### What are our standard discounts?

All pricing is negotiable. Our standard (minimum) discounts are:

Discount for fiction and non-fiction **firm sale**:

35% off RRP

Discount for fiction **sale or return**<sup>1</sup> (minimum order 3 copies of one title):

40% off RRP

#### What are our standard terms?

Our standard terms are 20<sup>th</sup> of the month following invoice<sup>2</sup>. Our **account application form** can be downloaded or completed securely online at: https://nakedize.com/distribution

## What are our standard freight charges?

We use New Zealand Couriers. All amounts are GST exclusive.

Destination	<b>Satchel</b> (325 x 235mm)	<b>Box</b> (max. 0.25m <sup>3</sup> )	Free-freight threshold
Auckland	\$5	\$5	\$100
Rest of North Island	\$5	\$10	\$150
South Island	\$5	\$30	\$200

### Who can you liaise with?

Role	Name	Region	Email
Managing Director	Simon Hertnon	Nationwide	simon@nakedize.com
Operations Manager	Simone Hertnon	-	simone@nakedize.com
Independent Publishers Representative	Susan Holt	Wellington	susan@susanholt.org

We also have an experienced publishing consultant for liaison with national chains.

#### How do you contact us?

Office and warehouse: 11 Horotutu Road, One Tree Hill, Auckland 1061

Office phone: 09 636 3344

Mobile phone (Simon): 027 573 4464

Office email: info@nakedize.com

Web: nakedize.com/distribution

Bank details: 03-0195-0431037-002 (Westpac, Newmarket)

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<sup>&</sup>lt;sup>1</sup> Books must be in saleable condition and cannot be returned before three months or after 12 months from date of delivery.

<sup>&</sup>lt;sup>2</sup> For first orders (sale or return) payment is not required until 60% of the order has sold.